

Making the Case for the 8 – Lane Pool – November 4th 2010 Brian Connors

Aquatic Sport Council Ontario

WORK SHOP GOALS

- 1. A provincial understanding of how we came to have the pool inventor we have today and why it needs to change.
- 2. A philosophical case for why building or retrofitting an existing pool should have sport training facility incorporated within its designs
- A Business case for a 7 and 8 lane vs. the traditional
 6 lane pool or leisure pool.
- 4. Sharing of best practices and program model building



New Builds and Retrofits Past 30 years

- •Recreation Swim attendance in the 1980's and prevailing reacts
- •The perceived populism of leisure pools
- •The respect schism between aquatic sport club and municipalities





COACHES AND COMP PARENTS



www.despair.com





BUREAUCRATS

Your tax dollars (not) at work





 In this province there are very few companies who obtain work as recreational facility needs assessment consultants

 Current business cases and how numbers are currently classified for many consultants and project analysts





Why choose a training pool?

- It is not the sexy choice.
- Leisure pools are not square, they have fountains, spas, waterslides, little notch and can have fun water creatures they look attractive and modern









Decision Points

- 1. Shoulder Hours
- 2. Female Participation in Aquatic Sports
- 3. Aging Population
- 4. Drowning Prevention
- 5. Cost and Participation







Flexibility of program delivery

Adventure racing: www.adventureracingcanada.com Canoeing www.canoeontario.net Canoe slalom Canoe sprint www.ocsra.ca White water racing Surf ski (ocean racing) www.lifesavingsociety.com **Diving www.diveontario** Dragon boat racing www.dragonboat.ca Fin swimming www.cuga.org Kayaking www.conoekayak.ca Lifesaving sport www.lifesavingsociety.com Master swimming www.mastersswimmingontario.ca Rowing www.roeOntario.ca SCUBA diving www.underwatercouncil.com Solo swimming www.soloswims.com Surfing www.waveloch.com Swimming www.swimontario.com Synchronized swimming www.synchroOntario.com

Triathlon <u>www.triathlonOntario.com</u> Underwater hockey <u>www.CUGA.org</u> Water polo <u>www.Ontariowaterpolo.ca</u>





Female Participation in Sports

Gender makes a difference. There remains a huge gender gap in sports participation: men participate in sport much more than women; 36% of men and only 21% of women participate in sport. (See participation in Canada,2005)

Participation is highly concentrated in a few sports. Out of nearly 100 spots played in Canada, participation is highly concentrated in about 20 sports. Swimming is the 3rd most popular sport in Canada. For men the primary sports are ice hockey, golf, basketball and soccer. But for women there is a very different participation pattern – swimming is the female sport of choice followed by golf, soccer and volleyball.

(See Sport Participation in Canada, 2005)







Additional aquatic training and competition facilities will allow women to narrow the participation gender gap. Swimming pools are the female hockey arena. To address the gender imbalance, municipalities need to address the facility imbalance between swimming pools and arenas.









Aging Population

Demographic changes

Demand for outside of daytime hours





Drowning Prevention

- More and more data is now coming out that learning to swim prevents drowning
- Most downing in Ontario happen to people who where not planning to be in the water and occur last them 50 metres from shore.
- New Canadians are less likely to be able to learn to swim but are just as likely to be in on or around the water as all other Canadians

Largest barriers to taking swimming lessons

- 1. Size and cleanliness of change rooms.
- 2. Time/schedule hours that lessons are offered.
- 3. Lining up siblings Does the lesson block offer scheduling options for all.
- 4. New Canadians (still learning this) Language, Cost and Knowledge?

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The Case for Training Pools

Roll Up			
	Total		
REVENUES	6 Lane	7 Lane	8 Lane
Recreational Swim			
Swim Lesson Revenue	285,163	316,533	384,037
Rental Revenue	65,376	79,362	90,345
Other revenue	40,000	40,000	40,000
Sponsorship / Naming			
Total Gross Revenue	390,539	435,895	514,382
Item			
Full Time Staff	184,722	184,722	184,722
Swim lessons	156,055	168,000	190,453
Recreational/ Lane Swim	153,522	153,522	153,522
Life Guards for Competition Rentals	35,680	49,628	49,628
Staff Training	9,973	9,973	9,973
Part Time Staff	539,952	565,844	588,298
Mileage	-400	-400	-400
Conferences	-1200	-1200	-1200
Training	-1000	-1000	-1000
Program Supplies	-2000	-2000	-2000
Pool Equipment/ Repair	-1500	-1500	-1500
Pool Maintenance Supplies	-4000	-4500	-5000
Pool Utilities (hydro, gas, water) 4.50 per Sq Ft.	-177188	-186717	-196246
Total Hard Costs	-187288	-197317	-207346
Total Gross Expenditures	-727,240	-763,161	-795,644
Net	-336,701	-327,266	-281,262
Net without Utilities	-149.413	-129.949	-73.916



6 Lane Pool Schedule Fall / Winter / Spring (10 months)

Time	Mandau	Turandau	Wednesda	Thursday	Friday	Caturday	Cure day i						
Time	Monday	Tuesday	у	Thursday	Friday	Saturday	Sunday						
6:00 AM													
6:30 AM	Swim Club	Open Lane Swim	Swim Club	Open Lane Swim	Swim Club								
7:00 AM 7:30 AM		Swin		Swith									
8:00 AM	Daytime		Daytime		Daytime	Swim Club	Synchro						
8:30 AM	Fitness		Fitness		Fitness								
9:00 AM			1 10000		1 1000								
9:30 AM													
10:00 AM	Daytime	Daytime	Daytime	Daytime	Day Time	Community	Discount						
10:30 AM	School	School	School	School	Lessons	Lessons	Lessons &						
11:00 AM	Usage	Usage	Usage	Usage			Leadership						
11:30 AM													
12:00 PM	Open Lane	Open Lane	Open Lane	Open Lane	Open Lane	Open Lane	Open Lane						
12:30 PM	Swim	Swim	Swim	Swim	Swim	Swim	Swim						
1:00 PM					Llama								
1:30 PM	Doutimo	Daytime	Daytime School	Daytime School Usage	Home School	Rec Swim	Rec Swim						
2:00 PM	Daytime School	School			Lessons								
2:30 PM		Usage Usage	Usage		L0330113								
3:00 PM	Couge	Jougo	Cougo	oougo	oougo	obuge	obuge	Couge	Cougo	obugo			
3:30 PM													
4:00 PM						Waterpolo	Diving						
4:30 PM	Synchro	Swim Club	Synchro	Swim Club			g						
5:00 PM	,		- ,		Synchro								
5:30 PM													
6:00 PM						Loodorahin	Scuba						
6:30 PM						Leadership							
7:00 PM 7:30 PM	Lessons	Lessons	Lessons	Lessons			Women						
8:00 PM	2030013	20330113	Lessons	LC330113	Diving	Private	Only Swim						
8:30 PM						Rental							
9:00 PM						Ronal							
9:30 PM	master	Leadership	Waterpolo	Master									
10:00 PM	5 Wim			Swim									

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The Case for Training Pools

7 Lane Pool Schedule Fall / Winter / Spring (10 months)

Time	Mor	nday	Tue	sday	Wedr	nesday	Thu	rsday	Frid	ay	Saturday		Sun	day									
6:00 AM 6:30 AM 7:00 AM	Swim Club (4)	Open Lane	Swim Club (4)	Open Lane	Swim Club (4)	Open Lane	Swim Club (4)	Open Lane	Swim Club (4)	Open Lane			Open Lane										
7:30 AM 8:00 AM 8:30 AM	Water	Swim (3)	Water Fitness	Swim (3)	Water Fitness	Swim (3)	Water Fitness	Swim (3)	Water Fitness	Swim (3)	Swi Club		Synch	ro (7)									
	Daytime School Usage(4)	Day Time Lessons (3)	Sc	/time hool ge(7)	Daytime School Usage(4)	Day Time Lessons (3)	Sc	/time hool ge(7)	Daytime School Usage(4)	Day Time Lessons (3)	Lesson (7)		Leadershi p (3)										
12:00 PM 12:30 PM 1:00 PM	PM Open Lane Swim (7)			n Lane im (7)	Open Lane Swim (7)		Open Lane Swim (7)		Open Lane Swim (7)		Open Lane Swim (7)		Open Lane Swim (7)										
1:30 PM 2:00 PM 2:30 PM 3:00 PM	M Daytime School Usage(7)		Daytime School Usage(4)	Day Time Lessons (3)	Daytime School Usage(7)		Daytime School Usage(4)	Day Time Lessons (3)	Home School Usage(7)		Rec Swim		Rec Swim										
3:30 PM 4:00 PM 4:30 PM		()	Swim				Swim		Synchro (7)		Rental		Rental										
5:00 PM 5:30 PM 6:00 PM		nro (7)	Club (5)	Lesson (2)	Synch	hro (7)	Club (5)	Lesson (2)			Waterpolo (7)		Scuba (7)										
6:30 PM 7:00 PM 7:30 PM 8:00 PM 8:30 PM	Les (7	son 7)	Lesson (5)	Learn to Dive (1) Board		sson 7)		sson 7)	Discount lessons (shallow 1 lane) (Deep)		lessons (shallow 1 lane) Diving (Deen) (7)				Wate (7								
9:00 PM 9:30 PM 9:30 PM 10:00 PM	Ma	ster n (7)	Master Swim (4)	Leadershi p (3)		erpolo 7)		ister m (7)	Leadership (shallow 1 lane)	eadership Shallow 1													

Aquatic Sport Council Ontario THE CASES FOR TRAINING POOLS

Time	Mor	nday	Tue	sday	Wedn	lesday	Thursday		Friday		Saturday		Sunday																
6:00 AM												-																	
6:30 AM	Swim	Open	Swim	Open	Swim	Open	Swim	Open	Swim	Open																			
7:00 AM	Club (5)	Lane	Club (5)	Club (5) Lane			Club (5)	Lane	Club (5)	Lane	Club (5)	Lane	Sw	/im															
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8:00 AM 8:30 AM	Water Fitness		Water Fitness		Water Fitness		Water Fitness		Water Fitness				Synch	iro (8)															
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9:30 AM																													
10:00 AM	Daytime	Day Time	Daytime		Dav	Daytime	Day Time	Day	time	Daytime	Day Time				Learn														
	School	Lessons	Sch	nool	School			loor	School			son 3)	Leadershi	to Synchro (4)															
10:30 AM	Usage(4)) (4)	(4)	Usa	ge(8)	Usage(4)	(4)	Usa	ge(8)	Usage(4)	(4)	(c)	р (3)	()														
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12:30 PM 1:00 PM	Swi	m (8)	Swim (8)		Swim (8)		Swim (8)		Swim (8)		Lane Swim (4)	Swim (4)	Swim (4)	Sport (4)															
1:30 PM												5wiiii (4)	5wiiii (4)	Opon (4)															
2:00 PM		time	Daytime		Daytime	Daytime			me																				
2:30 PM		nool																		School			Day Time	e School		Rec Swim		Rec Swim	
3:00 PM	Usa	ge(8)			Usage(8)		Usage(4) Lessons		Usage(8)																				
3:30 PM				(4)				(4)																					
4:00 PM											Rer	otol	Re	otol															
4:30 PM		Swim					Swim				Kei	ilai	I T C	ilai															
5:00 PM	Synch	nro (8)	Club (5)	Lesson	Synchro (chro (8)	Club (5)	ub (5) Lesson	Synchro (8)		Waterpolo																		
5:30 PM			(-)	(3)			(3)				(8)		Scuba (8)																
6:00 PM																													
6:30 PM				Learn to					Discount																				
7:00 PM 7:30 PM	Lesson (7)						Lesson Dive Lesson Lesson (ab	lessons		Women's only Wa			terpolo																
8:00 PM			(5)	(5)	(1) Board	(7	7)	(7	7)	(shallow 1 lane)	Diving		& Swim 3)	3)	3)														
8:30 PM									Leadershi	(Deep)	(0																		
9:00 PM				Leadershi					p																				
	Ma	ster	Master	р	Wate	erpolo	Ma	ster	(shallow 1																				
9:30 PM	Swir	n (8)	Swim (5)	(3)	(8	В)	Swir	n (8)	lane)																				
10:00 PM																													

8 Lane Pool Schedule Fall / Winter / Spring (10 months)

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Summary

- More lanes will provide greater primetime lessons opportunities therefore better budget numbers
- More of the community can get access to the pool when they want it
- More space for pool sharing both in shoulder hours and in primetime

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 Discuss weekly scheduling for your current pool and what additional lanes to your pools inventory can do. Participation, Dollars, LTS #

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Question?